

# Case study: ~30% Gain in Productivity & Excess Scrap in 4 Months

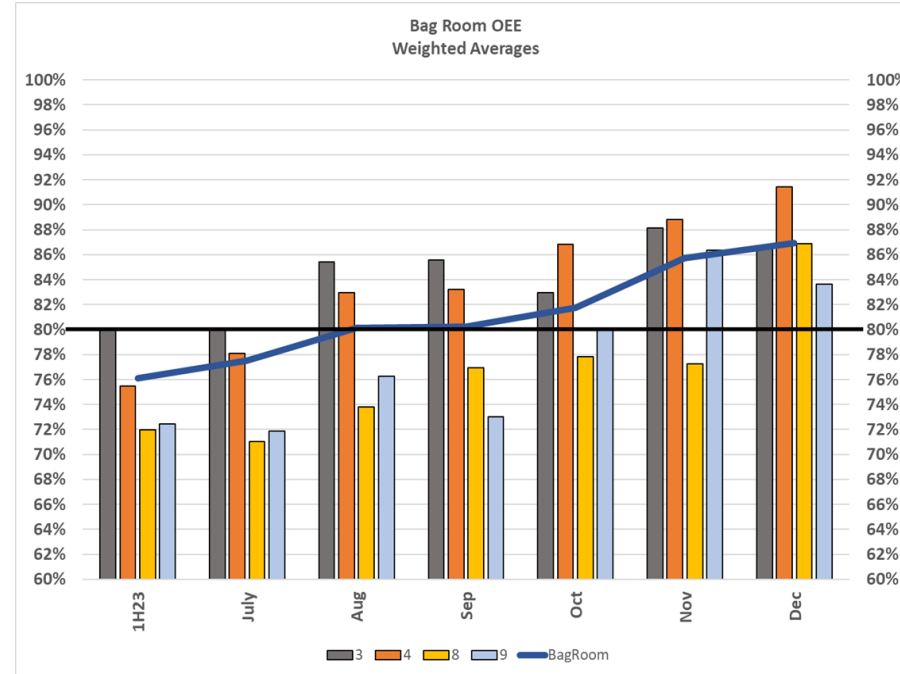
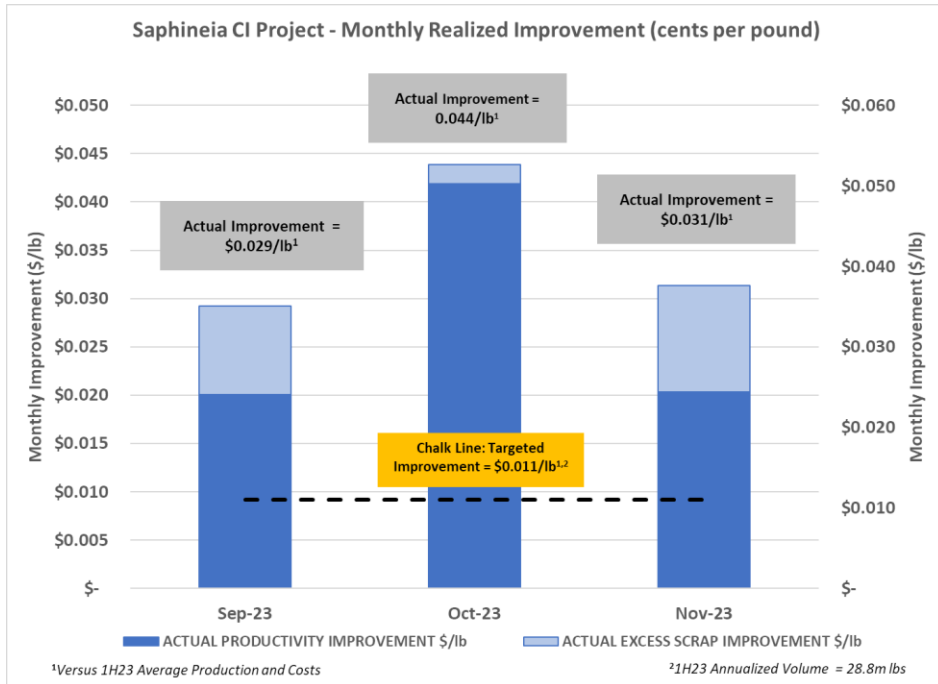
Client: Frozen Foods Co-Man  
Project: Operational Due Diligence

## Background

- Client retained Saphineia for 18-week project to help it improve labor productivity and reduce scrap in its main packaging room, where it produced 25mn lbs per year in FGs
- Saphineia guaranteed 6-month payback to client on our fees. Any gains sustained above guaranteed target in 12-months following project completion shared between Client and Saphineia

## How Saphineia helped

- Implemented daily work processes (hour by hour boards, daily meetings, CAPA, KPIs, SOCs, SOPs)
- Identified major equipment and process constraints
- Coached Production Manager and Supervisors on practices of high-performing shop floor leaders
- Reduced overfill through enforcement of MAV rules and quality specs



## Accomplishments

- Introduced culture of measure & accountability to shop floor
- OEE%: Improved from 76% to 88% in 4 months
- Substantial Scrap Reduction
- ~30% reduction in cost per pound